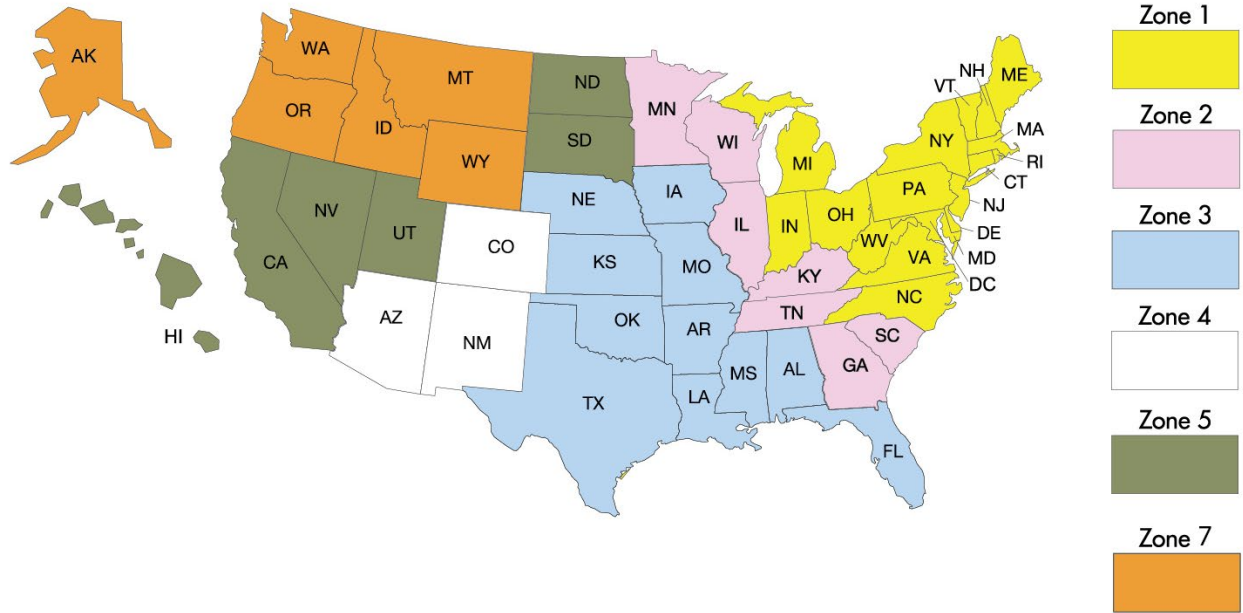


DROP CHARGE - Lacasse U.S. Freight Structure for 2023

2023 Map reflecting current additional drop charges per zone in the continental U.S.



DROP CHARGE per zone when applicable	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 7
On all orders with a net value between \$1,000 and \$3,000 (regardless of brand and/or ship-to address), we will add a \$200 “small order fee”. Consolidation of product collections per order(s) to reach the \$3,000 net value is allowed, as long as all products and orders are shipped to the same destination/receiving location (ship-to address), the fee then will not apply regardless of shipping dates and points of origins.	\$200	\$200	\$200	\$200	\$200	\$200
For individual orders with a net value less than \$1,000, the applicable “small order fee” will be \$300 unless more than one order can be combined with another one for the same ship-to address. If the case and net value is between \$1,000 and \$3,000, the fee will be \$200.	\$300	\$300	\$300	\$300	\$300	\$300
% of the dealer’s net charged when freight is not included.	8.5% of dealer’s net	10% of dealer’s net	12% of dealer’s net	15% of dealer’s net	19% of dealer’s net	25% of dealer’s net

FREIGHT POLICY

The freight is included in the price. Prices are F.O.B. (Freight on Board) delivered to one destination in the zone.