

- • 2021 SPIFF PROGRAM OUTLINE
 - 3% on 50/10 Sale only—no SPIFF on GSA orders or Phone Booths
 - Available on orders \$3000 NET or more
 - Must originate from dealer, not specifier or bid
 - Notation of “SPIFF to _____” must be notated on Purchase order at time of receipt. We will not pay SPIFF on previous orders or orders that do not have notation.
 - Dealer salesperson must have SPIFF registration form on file with Nevins.
- SPIFF PROCEDURES
 - Nevins will provide each rep group with a SPIFF registration form for you to distribute as needed and at your sole discretion.
 - Representative to return completed SPIFF forms to Nevins upon completion
 - SPIFF checks will be distributed monthly.
 - Nevins will report the income on a W-9 to the government and recipient at year end.



nevinsTM

Dan Binford & Associates
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SPIFF Registration, 2021

Please complete and return

Name:

Address:

City, State, Zip:

e-mail:

Phone:

Fax:

SS#:

Company:

Address:

e-mail:

Ph:

Fax:

Thank you.